

2006-2007 Greater 69th Street Wildcats Wish List For Real Costs

Reconditioned/Painted Helmets	\$3,950
Footballs	\$1,879
Cheerleaders Dues	\$100
Cheerleaders Uniforms	\$1,200
Football Jerseys	\$2,000
Football Pants	\$3,750
Shoulder Pads	\$0
New Helmets	\$1,500
Workshops/Clinics	\$3,000
Football Dues	\$400
League Insurance	\$2,500
Referee Fees	\$6,500
Telephone Bills	\$1,068
Postage	\$2,000
Rent	\$0
Food items for concessions	\$1,800
Banquet	\$15,000
Transportation	\$23,000
Trophies and Awards	\$7,000
Office Supplies	\$1,000
Team Pictures	\$800
Security System	\$1,200
Field Liner	\$0
Landscaping Contract	\$0
Linemen Shoot	\$560
2 Man Sled	\$1,100
Field Paint to line field	\$540
Field Stencils	\$900
Knee Pads	\$0
Thigh Pads	\$0
Hip and Butt Pads	\$0
Ad Booklet	\$3,000
Rental Spring Cabaret	\$0
Rental Fall Cabaret	\$1,360
Scrimmage Vests	\$760
First Aid Kits for Varsity & JV	\$1,600
Cones	\$300
Kick off Tees and Blocks	\$300
Whistles	\$75
Water Bottles w/ Carrier	\$350
Coaching Erasable Boards	\$0
Coaches Equipment Bags	\$450
Down Marker Set	\$500
Body Thud Pads	\$850
Tackling Dummies	\$650
Homecoming	\$500
Concession Equipment	\$900
Photography	\$800
Rental for Dance Team Rehearsals	\$1,000
Audio Visual Equipment	\$0
Cheerleading Mats	\$1,500
High School Rental for Cheerleading Comp	\$200

TOTAL NON-APPROVED EXPENSES \$97,842

Costs are based on our 3 vendor bidding process

2006-2007 Greater 69th Street Wildcats Earned Revenue Projections and Actuals

			Projections	Actuals in 2006	Actual Revenue in 2006	
Registered Flag Football Players	\$75 unit cost	50 players	\$3,750	52	\$3,900	REGISTRATION CLOSED GREAT
Registered 80lb Football Players	\$100 unit cost	70 players	\$7,000	71	\$7,100	REGISTRATION CLOSED GREAT
Registered 100lb Football	\$100 unit cost	70 players	\$7,000	75	\$7,500	REGISTRATION CLOSED GREAT
Registered 120lb Football	\$100 unit cost	70 players	\$7,000	89	\$8,900	REGISTRATION CLOSED PHENOMINAL
Registered 145lb Football	\$100 unit cost	45 players	\$4,500	51	\$5,100	REGISTRATION CLOSED GREAT
Registered 1 Flag Cheerleaders	5&6 yrs \$75 unit cost	20 cheerleaders	\$1,500	14	\$1,050	REGISTRATION CLOSED AVERAGE
Registered 7 & 8 Year Old Cheerleaders	\$100 unit cost	20 cheerleaders	\$2,000	11	\$1,100	REGISTRATION CLOSED AREA OF IMPROVEMENT
Register 9 & 10 Year Old Cheerleaders	\$100 unit cost	20 cheerleaders	\$2,000	17	\$1,700	REGISTRATION CLOSED GOOD
Register 11 & 12 Year Old Cheerleaders	\$100 unit cost	20 cheerleaders	\$2,000	10	\$1,000	REGISTRATION CLOSED AREA OF IMPROVEMENT
Register 13 & 14 Year Old Cheerleaders	\$100 unit cost	20 cheerleaders	\$2,000	4	\$400	REGISTRATION CLOSED AREA OF EXTREME IMPROVEMENT
TOTAL EARNED REVENUE		405 Participants	\$38,750	394	\$37,750	

2006-2007 Wildcats Sales Projections

	Amount	Actual Sales for 2006-2007
Wildcats Paraphernalia Sales	\$2,000	\$1,090 waiting for full report unreconciled
Fall 2006 Fundraiser Party	400 tix @ \$20 per person \$8,000	\$8,000
Concessions 2006	\$13,000	\$6,267 waiting for full report unreconciled
Summer 2007 Football C	100 kids @ \$60 per child \$6,000	\$1,651
Modell's Team Week 2006	\$1,000	full report will be provided by December 14th
Awards Banquet 2006	600 tix @ \$22.50 \$13,500	\$98
United Way	\$500	no fundraiser \$0
Family Day 2006	\$2,000	CUT FROM THE BUDGET
Ad Book Sales		
Full Page 20 @ \$100 Business Ad	\$2,000	CUT FROM THE BUDGET
Full Page 2 @ \$50 Membership	\$2,500	CUT FROM THE BUDGET
1/2 Page 3 @ \$35 Membership	\$1,750	CUT FROM THE BUDGET
1/4 Page 4 @ \$20 Membership	\$400	CUT FROM THE BUDGET
5 Business Card Ads 30 @ \$10 Membership	\$300	CUT FROM THE BUDGET
TOTAL AD BOOK PROJECTIONS	\$6,950	\$9,751
Pizza Sale 2006	\$5,000	\$0
Development - Pennsylvania Department of Comm. Econ. Develop	\$5,000	\$0
Fish Fry Fridays	\$2,000	\$1,118
Water Ice/Rainbow Partnership	\$1,500	\$0
Team Pro Shots Fundraiser 2006 (Team Pictures)	\$0	\$692 Given to New Board to Deposit in New Account
TOTAL EARNED REVENUE PROJECTIONS	\$64,450	\$20,667 current gross sales plus concessions
OVERALL PROJECTED REVENUE - REGISTRATION + EARNED	\$103,200	\$58,417 current gross sales plus registration income
OVERALL TOTAL PROJECTED EXPENSES	\$82,405	\$56,347 budgeted expenses paid plus additional exoents
TOTAL PROJECTED END OF FISCAL YEAR SURPLUS	\$20,795	\$2,070 Cash Flow as of November 19, 2006

Estimated Wages and Salaries for Wildcat Volunteers: Considers Monetary Needs if Volunteers Were Paid

Categories	Number of People	Rate	Hours	Annual Salary
Board Members	12	\$10	83	\$9,960
Coaches	36	\$10	166	\$59,760
Advisory Board	15	\$10	10	\$1,500
Total Executive Salaries				\$71,220
President/CEO	1			\$50,000
Director Corporate Partnerships	1			\$40,000
Marketing and Public Relations	1			\$35,000
Executive Assistant	1			\$30,000
Development and Grant Writing	1			\$30,000
College Intern for Marketing	1			\$2,500
College Intern for Secretary	1			\$2,500
Total Sals				\$190,000
				\$261,220

Every employee would be able to make 15% commission for any monies brought in to the organization
 Financials take into consideration one fiscal year - July 31st to August 1st of the next competing year

2006-2007 Greater 69th Street Wildcats Board Approved Budget and Expenses

2006 Expenses Tied to Registration	Amount	Actuals in 2006	Additional Expenses	Amount	Actual Spent	
Trophies	\$4,150	\$1,000	Awards Banquet	\$10,000		FULL REPORT WILL BE GIVEN ON DECEMBER 14TH
Concessions	\$4,200	\$6,627	Board Retreat	\$2,000		CUT FROM THE BUDGET
League Dues for Football	\$400	\$400	Public Relations	\$1,500	\$1,435	INCLUDES FEE FOR VISION DRAWING FOR AMIR - SEE CONTRACT
League Dues for Cheerleaders	\$100	\$75	Registration	\$700		CUT FROM THE BUDGET
Family Day	\$1,200	\$1,270	Fall Cabaret	\$1,500		CUT FROM THE BUDGET
New Football Jerseys	\$2,000	\$1,382	P.O. Box	\$500		CUT FROM THE BUDGET
Footballs	\$1,879	\$1,550	Wildcats Logos	\$250		CUT FROM THE BUDGET
Football Helmets	\$12,000	\$5,870	Banners	\$0		NO DEALS ON TABLE
Security System	\$900	\$235	Cheer / Dance Team Flyers	\$0		INKIND DONATION FROM GWEN MARTIN AND CHEERLEADING COACHES
Insurance for League	\$2,300	\$1,712	Misc. Printing	\$0		BOARD DONATED PRINTING SERVICES
Football Pants	\$3,825	\$3,356	Board Meetings	\$300		CUT FROM THE BUDGET
Cheerleading Uniforms	\$1,500	\$956	Bus Transportation	\$10,000	\$336	
Official Fees	\$7,500	\$6,935	Spring Cabaret	\$0		CUT FROM THE BUDGET
Telephone	\$1,068	\$546	Ad Book	\$3,000		CUT FROM THE BUDGET DUE TO MISSED DEADLINES FROM COACHES
Website Development/Management	\$500	\$420	Wildcats 2006 and beyond flyers	\$265	\$265	
Wildcat Scholarships For Registration	\$0	\$1,000	Football Jersey Repair	\$1,500	\$56	
			145lb Game and Practice Jerseys	\$868	\$868	
			The Sports Section Photography	\$0	\$500	
			Sommer Nelson for Tax paper Review	\$300	\$250	
			Cleaning Concession Stand 2006-2007	\$1,000	\$990	\$690 got cleaning helmets
			A&A Signs 2007 Football Car	\$500		
			Down Markers	\$450	\$218	
			Water Ice Freezer	\$500		CUT FROM THE BUDGET
			Practice Footballs 2006	\$700	\$445	number of balls over projected amount
			Ice for Gatorade	\$300	\$175	
			Housing Project Deal with Mr. Jones	\$1,500		CUT FROM BUDGET BAD DEAL
			Extended Family Day budget for Enter	\$650		
			A&A Signs 2007 Coaches T-	\$600	\$2,250	50 t-shirt estimate/football/cheerleading
			Air Conditioning System	\$0	\$0	\$357 money refunded / took item back
			Jaw Pads from C&M Sporting Goods	\$0	\$150	
			EMT and Emergency Assista	\$0	\$788	
			Cheerleading Accessories	\$0	\$2,894	unreconciled
			A&A Signs Team Parents Sweat Shirts	\$0	\$340	gave shirts for free
			Pizza Sale - paid to Joe Corbi's	\$0	\$6,613	
			Additional Paraphernalia purchased	\$0	\$1,540	Parents paid Concessions / concessions paid A&A signs: like a cookie sale
			Scholarships for Troy and Darryl	\$3,000	\$3,000	Troy Richardson and Darryl Bailey
			Bert Bell donation for deceased Coach	\$100	\$100	Prospect Park 80lb Coach died in October, the Bert Bell Board asked all 15 teams to donate \$100
				BC		
			TOTAL ADDED EXPENSES	\$39,483	\$23,213	
TOTAL BUDGET	\$43,522	\$33,134	current as of November 19, 2006			
TOTAL PROJECTED REGISTRATION	\$38,750	\$37,750	this number is 80% reconciled as of 10-31-06			
PROJECTED SURPLUS	(\$4,772)	\$4,616	current as of November 19, 2006			